

Deborah Ann Mary Jean-Baptiste

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PROFESSIONAL SUMMARY

Business Management student at Howard University with hands-on experience in startup analysis, real estate private equity underwriting, and AI product development. Built and deployed AI tools evaluated in front of 1,000+ attendees; trained on rigorous quantitative feedback frameworks. HU Founders Scholar with a 3.58 GPA pursuing a career in insurance underwriting and consulting.

EDUCATION

Howard University
Bachelor of Business Administration in Management,
Entrepreneurship Concentration. GPA: 3.58/4.0.

Washington, DC
Expected May 2029

EXPERIENCE

On-Campus Football Recruiting Intern

Howard Football

Apr. 2026 – Present

Washington, DC

- Partnered with the Director of Recruiting to coordinate 2 campus visit events, connecting 50+ prospective student-athletes with coaches and staff to drive recruitment outcomes.

AI Trainer

Handshake

Dec. 2025 – Jun. 2026

Washington, DC (Remote)

- Evaluated AI outputs across 11 projects, delivering quantitative feedback to development teams with 100% adherence.

Real Estate Private Equity Intern

Project Destined

Sept. 2025 – Oct. 2025

Washington, DC

- Built a comprehensive Excel financial model for a multifamily asset, calculating ROI and cap rates to assess investment viability as part of a real estate private equity underwriting program.

PROJECTS

FABA Agent Search: Audit & Redesign Proposal

Find A Black Agent (FABA) Fellows Program

July 2026

- Conducted a UX audit of a national real estate platform's agent search flow; designed and prototyped a filter and fallback redesign in Figma, presented directly to company leadership.

Startup Screener

Independent Project

April 2026 – May 2026

- Built an AI-powered pitch deck analyzer generating VC-style investment memos via Claude and OpenAI Codex.
- Deployed live at Handshake's x Codex AI National Showcase as a student panelist, reaching 1,000+ attendees.

CERTIFICATIONS

- Claude 101 & AI Fluency Certificate, June 2026
- PMI Project Management Ready Certification, December 2024

SKILLS

Financial & Analytical: Financial Modeling (Excel), Investment Underwriting, ROI & Cap Rate Analysis

AI & Technology: Claude, OpenAI Codex, Prompt Engineering, Lovable, GitHub, HubSpot (CRM), Monday.com, Slack, Digital Marketing

Languages: French (Intermediate), Haitian Creole (Intermediate)

FELLOWSHIPS & PROGRAMS

- Find A Black Agent Summer Learning Journey, Jun. 2026 - Aug. 2026
- Project Destined CBRE Commercial Real Estate Bridge Program Fellow, Feb. 2026 - Apr. 2026
- HU x PNC National Center for Entrepreneurship Pitch Competition Competitor, Jan. 2026 - Mar. 2026
- 21st Century Advantage Program, Sponsored by Boeing, Aug. 2025 - May 2026

ORGANIZATIONS

- Association of African American Financial Advisors
- Association of Latino Professionals for America
- Howard University Consulting Club
- Professional Convention Management Association