

Deborah Ann Mary Jean-Baptiste

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EDUCATION

Howard University

Bachelor of Business Administration in Management | Entrepreneurship Concentration | GPA: 3.58

Washington, DC

Expected: May 2029

Awards: HU Founders Scholar, Thurgood Marshall Scholar, Inaugural Burse Book Scholar, 2x Dean's List

Organizations: Association of African American Financial Advisors, Association of Latino Professionals for America, Professional Convention Management Association, Howard University Consulting Club

CERTIFICATIONS

- Claude 101 & AI Fluency Certificate, June 2026
- Project Destined Real Estate Private Equity Completion Certificate, October 2025
- PMI Project Management Ready Certification, December 2024

EXPERIENCE

On-Campus Football Recruiting Intern

Apr. 2026 – Present

Howard University Football

Washington, DC

- Co-managed logistics and itineraries for 50+ high-prospect student-athlete campus visits, facilitating touchpoints with coaching staff and athletic directors to boost recruitment conversion and yield rates.

AI Trainer

Dec. 2025 – Jun. 2026

Handshake AI

Washington, DC (Remote)

- Evaluated and benchmarked generative AI model outputs across 11 cross-functional projects, analyzed response accuracy, and delivered granular feedback to engineering teams while maintaining 100% adherence to guidelines.

Real Estate Private Equity Intern

Sept. 2025 – Oct. 2025

Project Destined

Washington, DC (Remote)

- Developed a dynamic Excel financial model to analyze a prospective multifamily asset, evaluating IRR, cap rates, and ROI metrics to present investment recommendations as part of a real estate private equity underwriting program.

LEADERSHIP AND PROFESSIONAL DEVELOPMENT

Cohort Member - Venture Capital

Sep. 2026 – Present

Black Venture Capital Consortium

Washington, DC (Remote)

- Engaging in a 10-week course taught by industry professionals in Venture Capital, learning investment memos, competitive landscape analysis, sourcing strategies, and valuation in an asynchronous format.

Director of Internal Communications

Aug. 2026 – Present

Professional Convention Management Association, Capital Student Chapter

Washington, DC

- Spearheaded internal communications across the executive board and general membership for the chapter's launch, authoring recurring updates and managing confidential leadership data to drive member alignment.

Summer Learning Journey Fellow

June 2026 - July 2026

Find A Black Agent

Kissimmee, FL (Remote)

- Attended weekly industry seminars led by Real Estate Professionals, gaining practical knowledge of commercial and residential mortgage lending models.
- Executed a comprehensive UX audit of a national real estate platform's agent search flow, designing and prototyping a filter and fallback solution in Figma to present directly to executive leadership as a capstone project.

Startup Screener

April 2026 – May 2026

Independent Project

Washington, DC (Remote)

- Engineered an AI-powered pitch deck analyzer leveraging Claude and OpenAI Codex to synthesize startup data into structured, VC-style investment memos automatically.
- Showcased the tool live as a student panelist at the Handshake x Codex AI National Showcase, presenting technical workflows to 1,000+ attendees.

Secretary Staffer

Jan. 2026 – May 2026

Howard University Consulting Club

Washington, DC

- Facilitated communications between executive leadership and 30 members, maintaining organizational records and assuming acting secretary duties to streamline administrative operations.

SKILLS & INTERESTS

Skills: Financial Modeling (Excel) | Investment Underwriting | ROI & Cap Rate Analysis | AI Tools (Claude, Figma, Codex, and Lovable) | Prompt Engineering | HubSpot (CRM) | Project Management Tools (Monday and Slack)

Interests: Football, Movies (Horror, Rom-Com, and Action), Restaurants, and Fitness